



MANA PHARMA

COMMITTED TO HEALTH, WITHOUT BORDERS





WWW.MANAPHARMA.NET



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MANA PHARMA

MEET US



- Spanish Pharmaceutical Company
- Comprehensive Drug Coverage (Full Cycle)
- International Expansion Specialized in Complex Markets
- Certified Pharmaceutical Distribution Warehouse under GDP
- General Registry of Operations of Listed Chemical Substances
- Suppliers of Medicines in Special Situations (MSS)
- Drug Registration
- Medical Devices Importer
- Unified Registry of Active Substance Companies (RUESA)

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Three decades of experience led to the founding of MANA PHARMA in 2015

+30
Presence in
Countries

+1200
Collaborating
Companies

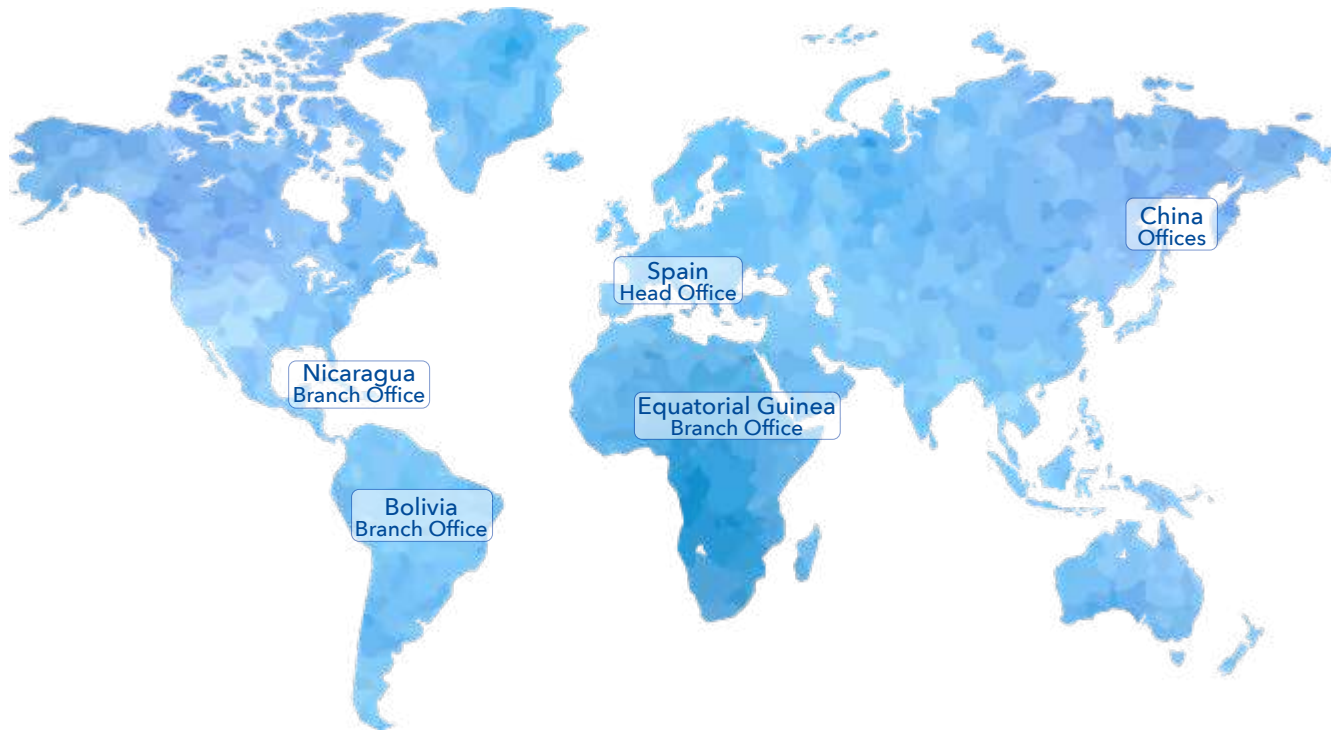
+500
Registered
Products

+800
Active
Clients

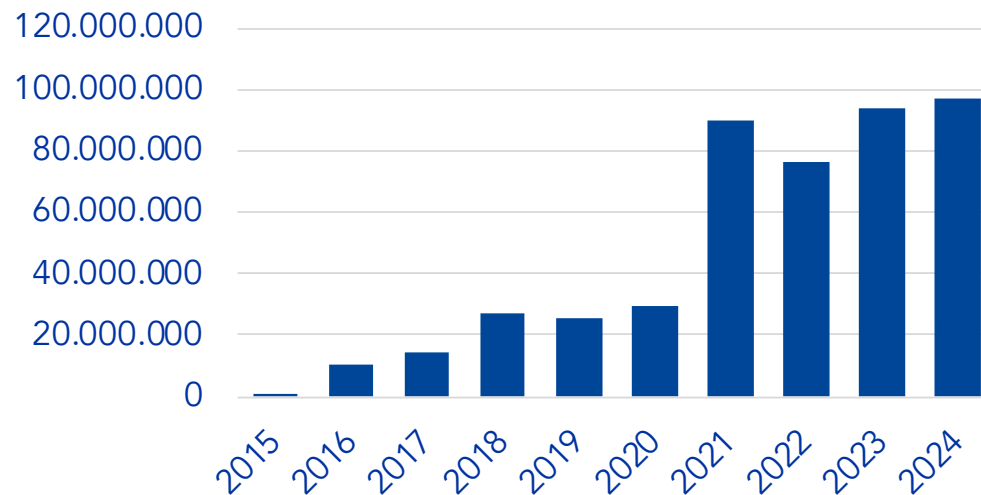
MANA PHARMA was born in 2015 and has since experienced exponential growth, acquiring new licenses and authorizations such as the GDP Certificate (Good Distribution Practices), the MAH Authorization (Marketing Authorization Holder), the WDA (Wholesale Distribution Authorization), the License for Import of Medical Devices (MD), the RUESA (Unified Registry of Active Substance Companies), and ISO 13485 and ISO 9001 certifications, among others.

Our reputation over the last few years is based on the quality of our work and the trust placed in us by our partners, both clients and suppliers. We work hand-in-hand with all of them with a commitment to innovate, improve, and achieve each other's goals.

Thanks to this, MANA PHARMA is today a benchmark company in the health and life sciences sector.



EVOLUTION - FIGURES



Quality

We are committed to offering products and services that meet the highest standards of quality and safety.



Innovation

We constantly seek new ways to improve and optimize our processes. We foster the research and development of new solutions, driving scientific and technological advances.



Integrity

We maintain consistency between our values, decisions, and actions; acting with transparency, honesty, and responsibility towards both our clients and within our team.



Sustainability

We promote sustainable practices that minimize environmental impact and foster community well-being.



Adaptability

We maintain agility and flexibility to respond to the changing demands of the market and the challenges of the pharmaceutical industry.

GROUP MANA PHARMA

At MANA PHARMA Group, we cover the entire medicine lifecycle, from the production of the active pharmaceutical ingredient to the distribution of medicines and medical devices.



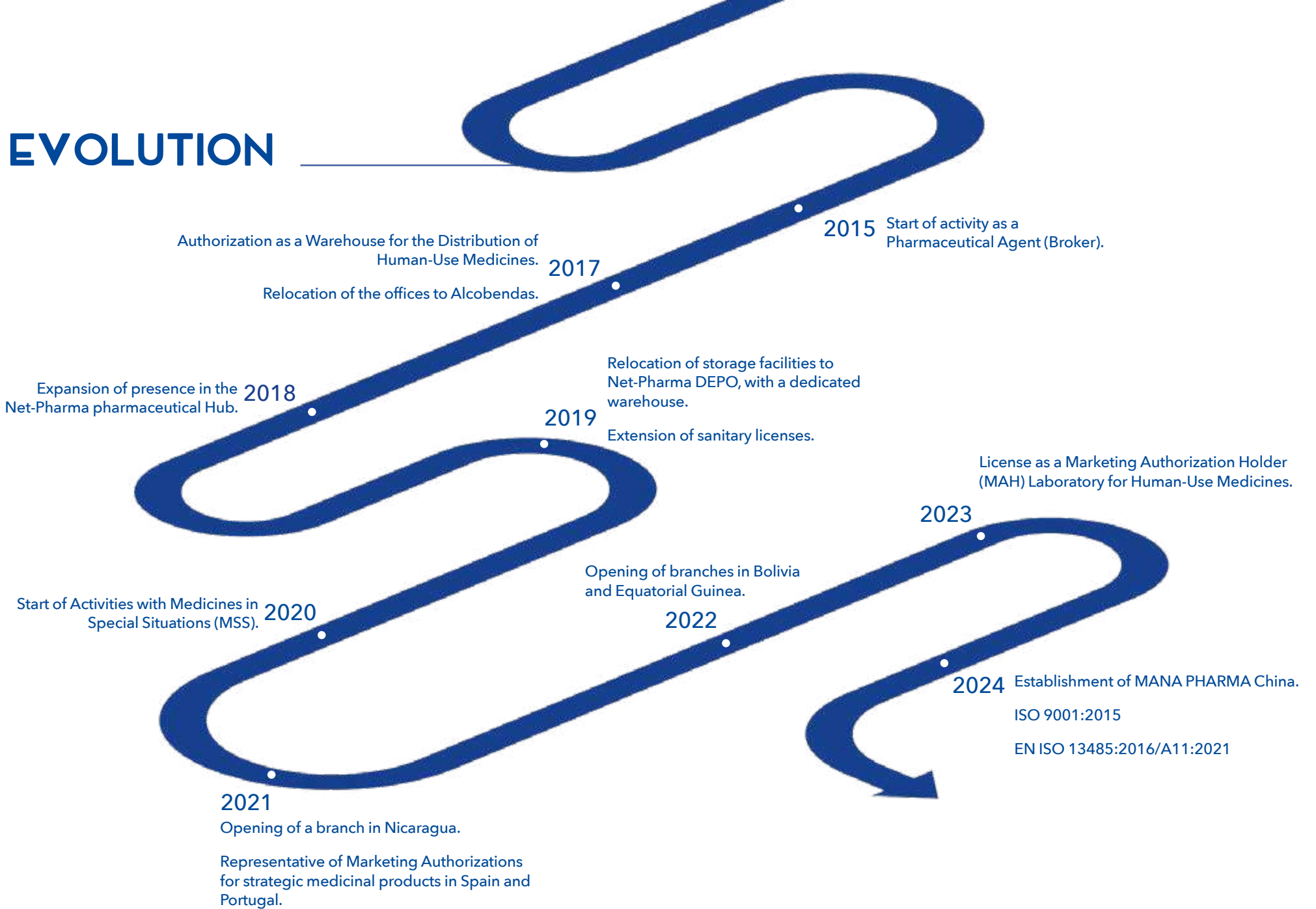
The MANA PHARMA group has grown in recent years with the incorporation of COVEX and NET-PHARMA DEPO.

COVEX is a GMP-certified (Good Manufacturing Practices) pharmaceutical laboratory with nearly 50 years of experience in the manufacture of active pharmaceutical ingredients (APIs), as well as its own and third-party medicines.

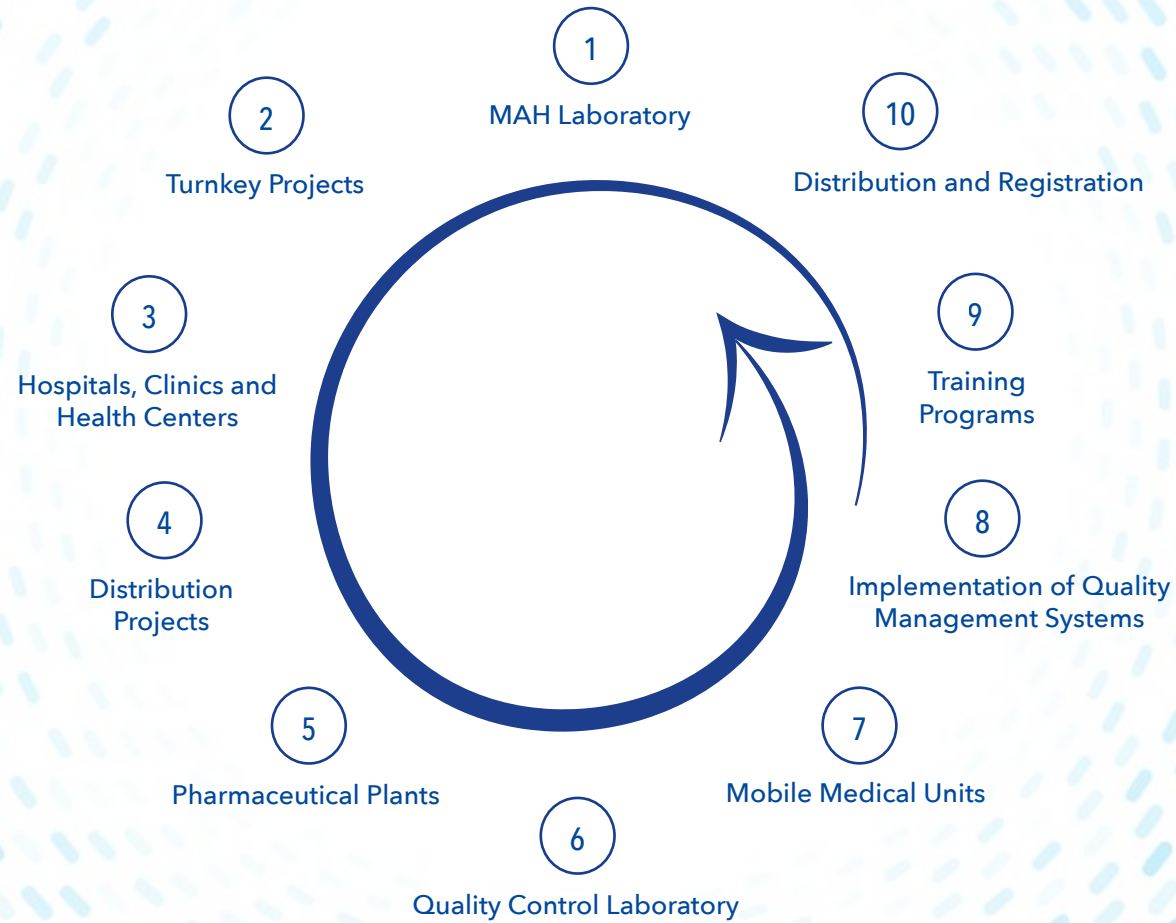
At DEPO, we manage storage for ourselves and for third parties. We offer our facilities as a contract warehouse. Furthermore, we have a refrigerated chamber (2 °C to 8 °C) with a capacity for 100 pallets of thermolabile products.

- Marketing Authorization Holder (MAH) Laboratory
- Manufacturer of Active Pharmaceutical Ingredients (APIs) and Medicines
- Pharmaceutical Distribution Warehouse Certified in GDP
- Consulting and Engineering
- Turnkey Projects

EVOLUTION



BUSINESS LINES



1

MAH LABORATORY

Hospital Sector

At MANA PHARMA, we specialize in the daily distribution of medicines and medical supplies to hospitals throughout Spain, both public and private.

Our network guarantees fast and secure deliveries, working with high standards of excellence in quality and traceability, being certified at every stage.

We work closely with hospital pharmacy services to guarantee that healthcare professionals always have access to the treatments they need, when they need them. It is our commitment to hospitals and, above all, to patients.

Our Medicines

We are a Marketing Authorization Holder (MAH) Laboratory and have our own hospital-use medicines, manufactured under the highest standards of pharmaceutical quality required by the Spanish healthcare system (SNS, public and private hospitals, and regional health services), with processes certified from the raw material to the finished product.

We aim to increase our portfolio by providing more essential medicines that allow for the improvement of patient health, with the determination to provide supply stability even in the most critical situations.

Local Representative

In order to provide the best support in the agile and effective supply of medicines, we also act as a Local Representative for other laboratories based in other countries, who trust us for their national distribution.

We are certified as an authorized importer by the Spanish Agency of Medicines and Medical Devices (AEMPS), specializing in the import of Medicines in Special Situations (MSS).



A person wearing a blue cleanroom suit, hairnet, and mask is operating a large piece of industrial machinery in a cleanroom. The machinery has a large hand wheel and a control panel. A sign above a door in the background reads "ALIDA".

2

TURNKEY PROJECTS

At MANA PHARMA, we offer a comprehensive service that covers all phases of a turnkey project.

We guarantee a complete solution, from conceptualization to the project's start-up, including, when necessary, consulting, engineering, supply and installation, concluding with training and maintenance.



Design

We customize each project according to the specific needs of the client, guaranteeing a functional and aesthetic design.



Project Management

We coordinate all stages of the project, from planning to execution, guaranteeing compliance with deadlines and budgets.



Construction

We build using high-quality materials and advanced techniques to ensure the durability and safety of the structures. We adapt to different types of construction: prefabricated and modular, or traditional.

- Experience in the implementation of pharmaceutical projects outside of Europe.
- Strategic alliance with our partner InntegraPharma for the conceptual design and strategic planning of Pharma-Biotechnological projects.
- MANA PHARMA CHINA: a first-class team with access to the main Asian suppliers of equipment and raw materials.



MODULAR CONSTRUCTION

We offer modular constructions: structures made from prefabricated panels that are assembled into modules or sections in the factory and then transported to the site for final assembly.



Advantages of Modular Construction



Flexibility

They are highly versatile and can adapt to diverse needs, including healthcare infrastructures such as hospitals, clinics, and medical centers. Furthermore, they offer the possibility of future expansions or remodeling.



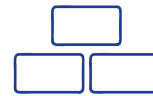
Quality and Durability

Manufactured under strict quality controls, guaranteeing safe and durable structures.



Sustainability

We use sustainable materials, which generate less waste during the construction process.



Speed

They allow for faster construction compared to traditional methods, significantly reducing delivery times.



Cost Savings

Lower construction and maintenance costs compared to traditional construction.



Ease of Licenses and Permits

Because it is a modular and demountable installation, the permits are simplified.



Types of modular constructions for healthcare infrastructures

Modular Hospitals

Description

Designed to offer all the services of a conventional hospital center

Types

- Emergency department.
- Operating rooms.
- Intensive Care Units.
- Diagnostic Laboratories.

Benefits

- Immediate deployment for emergency response scenarios.
- Scalable healthcare infrastructure solutions.

Modular Diagnostic Centers

Description

Equipped with advanced technology to perform precise diagnostics

Types

- Radiology rooms.
- Ultrasound rooms.
- Clinical analysis laboratories.

Benefits

- Quick access to diagnostics.
- Reduction of patient waiting times.
- Mobile deployment in remote areas.

Modular Clinics

Description

Configured to provide both primary and specialized medical care

Types

- Examination rooms.
- Waiting areas.
- Diagnostic areas.

Benefits

- Flexible adaptation to demand fluctuations.
- Customizable configurations.

Modular Isolation Units

Description

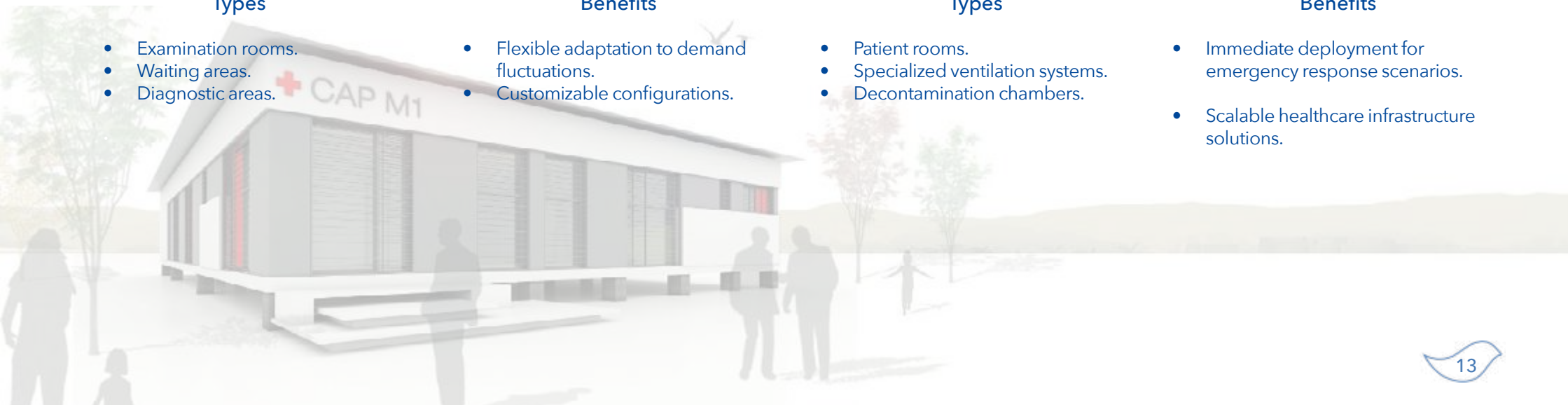
Designed for the containment and treatment of contagious diseases

Types

- Patient rooms.
- Specialized ventilation systems.
- Decontamination chambers.

Benefits

- Immediate deployment for emergency response scenarios.
- Scalable healthcare infrastructure solutions.





Modular Research Laboratories

Description

Custom-designed to develop R&D&I processes in the healthcare sector

Types

Adapted and equipped according to the processes to be carried out.

Benefits

Simple installation, relocatable, reduced impact on other structures, and functional independence.

Modular Biocontainment Laboratories

Description

Designed for biological diagnostic processes and R&D&I with Risk Group 2, 3, and 4 pathogens (human and veterinary health).

Types

They comply with international biosafety regulations. Compact and fully equipped, including automated decontamination systems.

Benefits

Maximum containment, relocatable, isolation, and independence from other buildings and facilities.

Modular Pilot Plants for Pharmaceutical Production

Description

Designed for the development and scaling of pilot pharmaceutical processes, such as kilolab.

Types

Adapted to the process to be developed, validatable under GMP (Good Manufacturing Practices) regulations. Option for multi-purpose designs.

Benefits

Rapid installation and validation, independent construction without interference with other buildings and facilities.





TRADITIONAL CONSTRUCTION

At MANA PHARMA, we also cover the need for traditional construction with conventional building methods that use high-resistance materials such as brick, concrete, and steel.

Advantages of Traditional Construction



Durability

Robust and long-lasting structures, capable of withstanding adverse weather conditions.



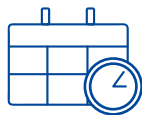
Flexible Design

They allow for greater customization and adaptation to the specific needs of the project.



Quality & Safety

They comply with the highest standards of quality and safety in construction.



Long-term value

Investments that offer high long-term value due to their durability and resistance.



Structural Stability

They provide a solid and stable foundation for complex healthcare facilities.





Equipment Supply

We offer all the necessary equipment for the operation of healthcare and industrial infrastructures, from medical, pharmaceutical, and laboratory equipment to furniture.

Furthermore, we handle the installation, commissioning, and maintenance to ensure proper operation and prolong the equipment's useful life.

Healthcare Scope

Diagnostic Equipment: We supply advanced diagnostic equipment, including ultrasound machines, X-ray equipment, computed tomography (CT) scanners, and more.

Treatment Equipment

We provide medical equipment for treatments, such as ventilators, vital signs monitors, and intensive care unit equipment, among others.

Hospital Equipment:

Beds, surgical instruments and tools, etc.

Pharmaceutical Plant
Venezuela

Sermesa Bolonia Hospital,
4PQ9, Av Suroeste,
Managua, Nicaragua



Industrial

Pharmaceutical Production Equipment

Production lines and equipment for sterile products (reactors, filling machines, inspection machines); oral solid lines (granulators, mixers, tablet presses, capsule fillers, coating equipment); non-sterile liquid lines (reactors, filling machines). Primary and secondary packaging lines (blister machines, jar fillers, cartoners, case packers, serialization systems).

Specific Equipment for Cleanrooms

Unidirectional Airflow Systems (UDAF), weighing and sampling booths, RABS (Restricted Access Barrier Systems), isolators, sterile air supply systems and airlocks, air showers, cleanroom furniture.

Chemical and Biological Containment Equipment

Bag-in/bag-out systems, mist showers, water showers and decontamination systems, VHP (Vaporized Hydrogen Peroxide) decontamination systems.

Quality Control Laboratory Equipment

Safety cabinets, fume hoods, analytical instrumentation, HPLC (High Performance Liquid Chromatography), ICP mass spectrometers.



Training and Qualification

In a turnkey project, such as the delivery of a pharmaceutical plant for drug manufacturing or a fully equipped hospital, personnel training is the critical final step that guarantees operational success and sustainability.

This comprehensive training process prepares personnel not only to operate advanced equipment but also to understand and implement preventive and corrective maintenance strategies, ensuring operational continuity and long-term efficiency.



In a pharmaceutical plant, operators and technicians must learn to handle high-tech equipment and comply with production and quality control protocols to meet strict regulations. In a hospital environment, beyond training on the safe use of critical medical devices, professionals also learn to perform regular maintenance, minimizing downtime and reducing risks.

3

HOSPITALS, CLINICS AND HEALTH CENTERS

We design and build hospitals, clinics and health centers, and we do so by adapting to the needs of each community.

Our healthcare facilities are designed to provide comprehensive medical care, combining functionality, advanced technology and regulatory compliance. Unlike traditional models, our projects prioritize operational efficiency, patient accessibility and architectural flexibility, allowing for future expansions.

All facilities incorporate redundant energy systems (electrical backup), optimized workflow (for medical staff and patients) and compliance with the highest international standards, such as JCI, EU GMP standards for hospital pharmaceutical areas and WHO (World Health Organization) guidelines.

Hospitals

Our fully equipped hospital solutions offer all the essential services of traditional medical centers, including emergency rooms, operating rooms, intensive care units (ICU) and diagnostic laboratories.

These turnkey facilities enable rapid implementation in emergency scenarios, and offer an infrastructure that allows healthcare capacity to be expanded when it is most needed.

Benefits:

- All critical departments in a single facility
- Emergency preparedness
- Modular expansion: capacity to add more than 100 additional beds



Clinics

Our clinics are designed to provide both primary and specialized medical care, and feature consultation rooms, waiting areas and diagnostic spaces.

Their adaptable design ensures optimal flexibility to meet diverse healthcare needs in both urban and rural settings, improving access to quality care where it is most needed.

Benefits:

- Comprehensive care in a single location
- Customizable designs for different communities
- Efficient patient flow from registration to diagnosis

Health Centers

Designed to offer a wide range of medical services, our health centers incorporate all essential functional areas, including nursing stations, consultation rooms, emergency units, reception and waiting areas.

These facilities guarantee superior operational efficiency and full compliance with healthcare regulations and quality standards.

Benefits:

- Provision of multiple services
- Infrastructure prepared for regulatory compliance
- Scalable designs



Additional activities and services offered

Medicine Supply

- Selection and Acquisition: We identify and acquire necessary medicines in strict compliance with international regulations.
- Storage and Distribution: Our facilities guarantee optimal medicine preservation, with efficient distribution to hospitals, clinics and pharmacies.
- Inventory Management: Advanced systems ensure the continuous availability of essential medicines.
- Pharmaceutical Advisory: Expert guidance in the selection and proper use of medicines.

Supply of disposable material

- Product Supply: Wide range of supplies (gloves, masks, gowns, syringes, needles, dressings, etc.).
- Quality Control: All products meet the highest safety standards to protect patients and healthcare staff.
- Logistics and Distribution: Management of punctual and efficient deliveries.

TURNKEY PROJECT. VENEZUELA



Development from scratch of a complete pharmaceutical plant in Venezuela.

The project, executed from its initial phase, culminates with the full commissioning of the facilities.

Key Characteristics

- Single responsibility across all project stages. This guarantees a single point of contact responsible for planning, execution, and delivery, simplifying management and avoiding gaps in responsibility.
- Documentation prepared for regulatory compliance (Protocols DQ/IQ/OQ/PQ - Design/Installation/Operational/ Performance Qualification).
- Technology transfer support for sustainable operations. (We facilitate the adoption of processes and technical knowledge to guarantee long-term operational continuity).



TURNKEY PROJECT. EQUATORIAL GUINEA

MANA PHARMA Guinea Ecuatorial, a subsidiary of MANA PHARMA, has executed a strategic project to supply and install state-of-the-art medical equipment at the Sampaka General Hospital (Malabo).

Two-phase project

Designed to significantly improve the hospital's care capacity. The project is structured in two distinct phases:

1. Repair and Maintenance Phase

- Supply of original spare parts to rehabilitate existing equipment.
- Optimization of critical medical devices to guarantee optimal performance and safety.

2. New Equipment Phase

Installation of advanced medical technology in previously underserved areas, including:

- Medical gas generators (guaranteeing a continuous supply for operating rooms and ICUs).
- Anesthesia machines and ventilators (for critical monitoring in surgery and intensive care).
- X-ray equipment (high-precision diagnostic imaging).
- Electrosurgery units and surgical equipment (enabling complex procedures).





4

DISTRIBUTION PROJECTS

At MANA PHARMA, we are specialists in the execution of distribution network projects, offering comprehensive solutions that range from conceptual design to commissioning. Our goal is to provide efficient and secure infrastructures that optimize the supply chain and improve inventory management.

Services and Capabilities

Inventory Management

Automated Systems

We implement automated inventory management systems that allow for precise, real-time tracking of products.

Stock Optimization

We apply strategies to optimize inventory levels and minimize the risk of shortages.

Product Rotation

We manage merchandise rotation to guarantee that items are used within their shelf life.

Logistics and Distribution

Efficient Logistic Network

We develop efficient logistic networks to guarantee punctual and secure deliveries.

Specialized Transport

We operate temperature-controlled vehicles for sensitive products, which include:

- Medicines (between 2 °C and 8 °C)
- Products requiring ultra-low temperatures (between -20 °C and -80 °C)
- Guaranteeing they arrive in optimal condition.

Wide Coverage

We provide both national and international distribution services, customized according to the specific requirements of each client.



Procurement Hub

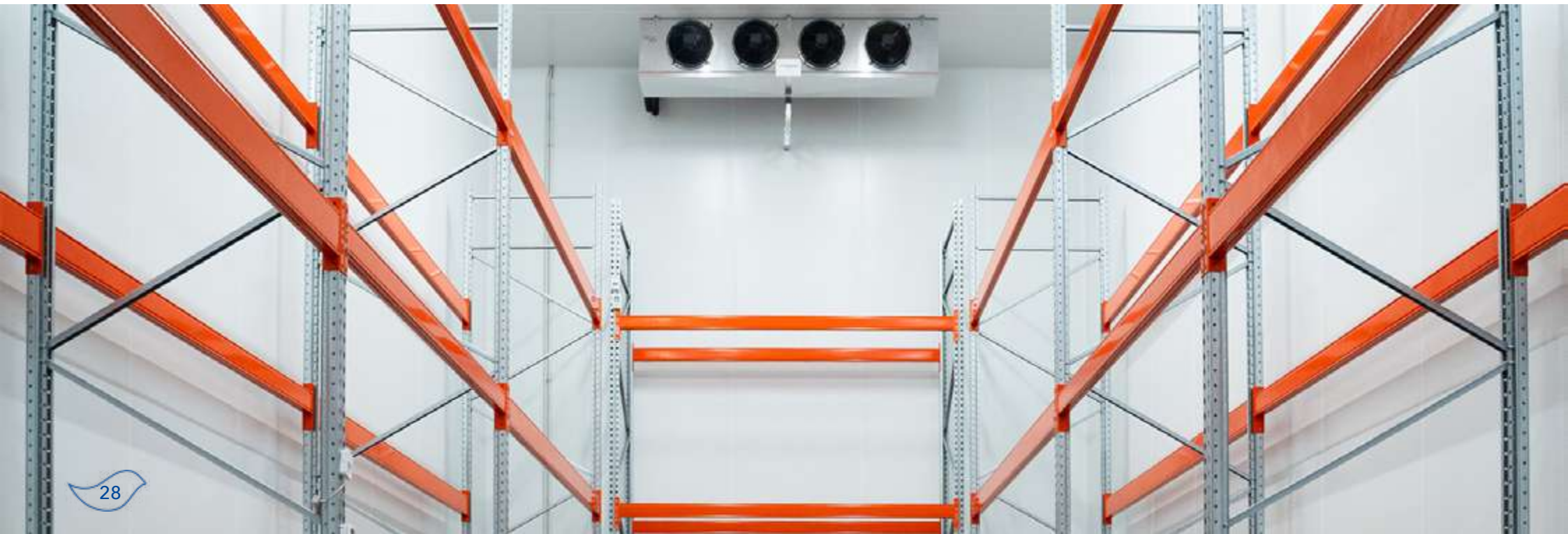
Analysis, modeling, development, and implementation of the various phases of the management tool, as well as the required hardware and software at each consumption or dispensing point, for the efficient and secure control of: purchasing, demand, shortages, forecasts, supply, lead times, batch control, expiration date control, breakage control, loss control, and dispensing.

Software Development:

- Demand management and control. Consumption and/or dispensing points.
- Purchase management and control. Integration with suppliers.
- Management and standardization of product codes.
- Management and standardization for product interchangeability. Integration by family, group, active ingredient, etc.

Software Implementation:

- Demand management and control. Consumption and/or dispensing points.
- Purchase management and control. Tenders.



Facilities Hub

Study, design, and implementation in different phases of a single facilities center for all plants, capable autonomously, securely, and self-sufficiently of producing and supplying electricity, water (cold, hot, distilled, ionized, purified, etc.), air (cold, hot, compressed, etc.), fluids, data, and other basic industrial supplies required for the operation of the integrated plants.

Supply Logistics

Development and implementation, in different phases, of the required management tools, hardware, and software.

Intra-hospital

- In each center, point, or internal consumption/dispensing location, for the permanent control of stock levels, calculation of the reorder point, purchase orders, and automatic replenishment.
- Even providing the means for the delivery and on-site placement of products, with control of stock, batch, and expiration, as well as write-offs for health reasons, expirations, and breakages.

Unit Dose

- Allows for the safe daily preparation and dispensing of treatment per patient/bed/product, based on medical prescription, with individual dosing.

Reverse Logistics

- Adequate control and treatment of pharmaceutical waste (breakages, expirations, health withdrawals, surpluses, etc.) generated in each distribution center, hospital center, health center, or dispensary. Always maintaining controlled traceability until its destruction (via LER code) or return to suppliers.



5

PHARMACEUTICAL PLANTS

At MANA PHARMA, we are specialists in offering tailor-made solutions for the execution of pharmaceutical plant projects. Our goal is to provide innovative infrastructures that guarantee the safe and effective production of medicines, complying with the highest quality standards and international regulations: EU standards (GMP), US standards (GMP), ISO, PIC, CDC guidelines, and WHO guidelines.

Business Plan

At MANA PHARMA, we develop precision business plans that serve as the foundational blueprint for the success of pharmaceutical, veterinary, and biotechnology projects.

Whether for start-up companies or established enterprises with a new initiative, our team of consultants transforms your vision into an actionable roadmap by:

- Aligning strategic objectives with market realities.
- Optimizing the allocation of financial resources.
- Defining project frameworks that comply with regulations.

Because in the life sciences, where risks are high, a business plan must not only document the strategy, it must also accelerate project approval, funding, and feasibility.



Conceptual Design

At MANA PHARMA, we transform your business plan into facility blueprints prepared to comply with GMP.

Our design phase offers:

- Product-specific definitions: Pharmaceutical forms, batch sizes, and pharmaceutical processes.
- Infrastructure map: Equipment specifications, technology selection, and auxiliary systems.
- Optimized flow designs: Facility zoning with logical production linkages.
- Actionable timelines: Construction planning with cost breakdown studies.

Engineering, Construction, and Project Management

Leveraging your approved conceptual design, our multifunctional teams execute:

- Detailed engineering: Buildings, utilities, and equipment modeled in BIM (Building Information Modeling).
- Construction with controlled risks: Avoiding cost overruns and schedule delays.
- Phased supervision: Daily verification of GMP compliance.

Commissioning / Qualification and Validation

MANA PHARMA's comprehensive turnkey services guarantee regulatory approval through:

- Installation, Operational, and Performance Qualification (IQ/OQ/PQ) protocols for all systems (HVAC, autoclaves, filling lines).
- Technical documentation management.
- Approvals: National authorities / FDA / EU / GMP.

Pharmaceutical Development

From molecule to market, we connect R&D&I and production through:

- Formulation development: Stability studies, bioavailability enhancement.
- Dossier preparation: CTD/eCTD modules for the FDA, EMA, and MHRA.
- Launch support: Packaging artwork management, pharmacovigilance system implementation.

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Our blueprints transcend drawing: compliance is integrated into every centimeter of the design.

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We guarantee that your project meets specifications, established timelines, and is always audit-ready.

Pharmaceutical Production

Once pharmaceutical development is completed, and the production plant and its processes are built and validated, the scaling stage begins to transfer the technology from the pilot batches used during pharmaceutical development to standard production batches.

It is necessary to manufacture, analyze, certify, and present to the pharmaceutical authorities some series of pilot batches; and pharmaceutical production must be followed by an adequate and continuous quality management program.

The pharmaceutical process should not end at this stage; both continuous pharmaceutical development and GMP requirements recommend the implementation of a continuous improvement process to keep each pharmaceutical form updated according to regulations, productivity, market demands, etc.

GMP/GDP Consulting

MANA PHARMA's regulatory compliance solutions include:

- Evaluation of GMP/GDP standards and correction plans
- Roadmaps for FDA/EMA compliance
- Quality systems
- Production processes
- Facility and equipment validation
- Regulatory training programs
- FDA/EMA inspection mock audits

Market Access Support

We provide comprehensive commercialization support:

- Clinical trial assistance
- Pharmacovigilance support
- DMF/ANDA submission
- DCP or EMA National Procedure submission
- EU market access, and marketing and sales support





6

QUALITY CONTROL LABORATORY

To guarantee patient safety, special attention must be paid to the Pharmaceutical Quality Control (QC) Laboratory. Its purpose is to ensure correct and efficient operation, complying with Good Laboratory Practices (GLP) according to WHO guidelines.

Design and Implementation of Quality Control Laboratories

1. Customized Needs Assessment

We conduct an in-depth analysis of:

- Current Quality Control (QC) critical points
- Regulatory requirements: FDA 21 CFR, EU GMP, WHO TRS
- Future scalability needs

2. Precision Design and Planning

Our cGMP-optimized designs include:

- Zoned workflows (to prevent cross-contamination)
- Strategic placement of pharmacopoeia-compliant testing equipment
- Integrated compliance with data integrity (ALCOA+) and environmental monitoring (ISO 14644)

3. Construction and Installation

- Fast-track builds
- Equipment and signage installation
- Audit-ready documentation: Includes Installation, Operational, and Performance Qualification (IQ/OQ/PQ) protocols

4. Additional Services

- Method Transfer/Validation (ICH Q2)
- Stability Study Design (ICH Q1A-Q1E)
- Technical Advisory and Support
- Staff Training with Certified GLP Programs



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More than a laboratory: regulatory approval from day one.

7

MOBILE MEDICAL UNITS

We design and supply mobile units

Health centers designed to provide medical services to communities or areas with limited access to traditional healthcare facilities.

Unlike traditional hospitals or clinics, mobile clinics are typically installed in vehicles such as vans, buses, or recreational vehicles, equipped with the medical equipment and supplies necessary to provide basic healthcare services. These units feature generators and offer flexible configurations.

These advanced mobile units are equipped with cutting-edge technology to provide precise diagnostic services, including X-rays, ultrasounds, mammograms, and laboratory analysis, among other configurations.

Mobile Diagnostic Units

Mobile Primary Care Units

These specialized units are designed to provide essential primary and preventive care services, including medical consultations, vaccinations, and health check-ups.

By bringing basic healthcare directly to communities, they significantly improve health access and promote preventive medicine initiatives, reducing long-term costs and improving population well-being.

Mobile Gynecology and Breast Cancer Detection Units

These specialized units are equipped with gynecological examination tables and represent a crucial resource for improving women's health access in underserved areas.

These units provide essential women's healthcare (examinations, prenatal care) in areas with limited access to health services, generating significant savings across the healthcare system through early diagnosis.

Mobile Dental Units

These fully equipped mobile clinics provide comprehensive dental services, including professional cleanings, extractions, and cavity treatments, bringing accessible oral health to underserved communities.

By combining immediate treatment capabilities with sustainable operational practices, we reduce environmental impact while improving community health outcomes.

Mobile Emergency Units

These rapid response units are equipped to handle emergencies and disasters, providing first aid, patient stabilization, and hospital transport.

They provide crucial life-saving support with unmatched speed in crisis situations.

8

IMPLEMENTATION OF QUALITY MANAGEMENT SYSTEMS

We offer a comprehensive approach to quality management, sustainability, training, and process optimization within the pharmaceutical industry, aligned with international best practices.

Batch Release Systems Implementation

Establishing a local laboratory to analyze imported medicines using validated analytical methods, thereby determining their release for use.

We implement complete quality systems and the required procedures for all types of medicines before their release to the market.

Product Vigilance System

Development and maintenance of a national pharmaceutical vigilance system, including:

- Pharmacovigilance for medicines
- Post-market surveillance for medical devices
- Cosmetovigilance for cosmetic products

Waste Management

MANA PHARMA, S.L. has experience in managing hazardous waste generated in the pharmaceutical industry. We suggest and manage, if necessary, the creation of an Integrated Waste Management System (IWMS), which includes: diagnosis, system design, education and awareness, citizen participation, implementation and monitoring, legislation and compliance, institutional support, infrastructure development, and closing the waste cycle.

Comprehensive IT Management System (ERP)

We propose and develop the implementation of an ERP to improve process management, optimize resources, enhance customer service, and increase productivity.

Infrastructure and Process Optimization

We suggest and support the modernization of infrastructures, medicine storage facilities, and the optimization of logistical and administrative processes to comply with international standards and improve efficiency.

9

TRAINING PROGRAMS

Training is the foundation of productivity, quality, and personal development.

Training at MANA PHARMA, offered through its educational platform NET-PHARMA ACADEMY, is a key pillar for maintaining excellence in the pharmaceutical sector. The academy offers a wide range of specialized courses, covering crucial areas such as clinical trials, drug regulation and registration, Good Manufacturing Practices (GMP), quality systems, pharmacovigilance, and project management.

These courses are designed to meet the needs of both active professionals and companies seeking to comply with international regulations. Training is offered flexibly and online, facilitating professional participation without interrupting work activities.

We offer personalized training, adapting to the specific needs of each company, which allows for a more individualized approach to staff training.

Training programs are designed to enhance technical competencies, guarantee regulatory compliance, and promote innovation and quality in all processes related to the pharmaceutical industry.

In summary, at MANA PHARMA we contribute to continuous training, as it not only strengthens the technical capabilities of staff but also ensures that the company remains at the forefront of regulatory compliance and best practices, contributing significantly to the professional development of its team and the overall success of the organization.



10

DISTRIBUTION AND REGISTRATION

As a Marketing Authorization Holder (MAH) Laboratory in Spain and a certified distribution warehouse (GDP - Good Distribution Practices), we specialize in the import and export of medicines and pharmaceutical products.

Our strong national and international presence is supported by:

- Agile supply chain capabilities
- Reliable global distribution networks
- Continuous technological optimization for procurement innovation

Medical Devices

At MANA PHARMA, we operate as an official importer, exporter, and distributor of medical devices at national, European, and international levels.

We are committed to supplying high-quality medical products tailored to the needs of healthcare providers and end-users.

Backed by an extensive network of trusted manufacturers and suppliers, we execute large-scale medical supply projects, including:

- Comprehensive hospital equipment acquisition
- Medical device tenders
- Market introduction of innovative medical technologies
- Regulatory authorization and product range management
- Routine supply for healthcare centers and patients

Authorized by the Spanish Agency of Medicines and Medical Devices (AEMPS), we distribute:

- General medical devices (classes I, IIa, IIb, III, including active implants, medical software, etc.)
- In vitro diagnostic products: reagents, diagnostic tests, self-tests
- Products without medical purpose and aesthetic medicine products



Tenders and Acquisitions

Specialized in the large-scale supply of medicines and medical products through formal tender processes, we collaborate with public entities, governments, and health authorities in Spain and internationally.

Our proven track record, experience, and commitment guarantee success in competitive processes. Our team adapts specific solutions to meet the particular requirements of each tender, ensuring compliance and efficiency.

Pharmaceutical Registrations

With years of experience in multiple markets, we are experts in the registration of pharmaceutical products. Our highly specialized team streamlines the process, reducing timelines and ensuring quick and effective responses.

Key Strengths:

- Over 500 products successfully registered
- Comprehensive regulatory management: from dossier preparation to approval
- Accelerated market access in key regions (EU, LATAM, MENA, Asia)

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*We don't just register products:
we accelerate your market entry.*



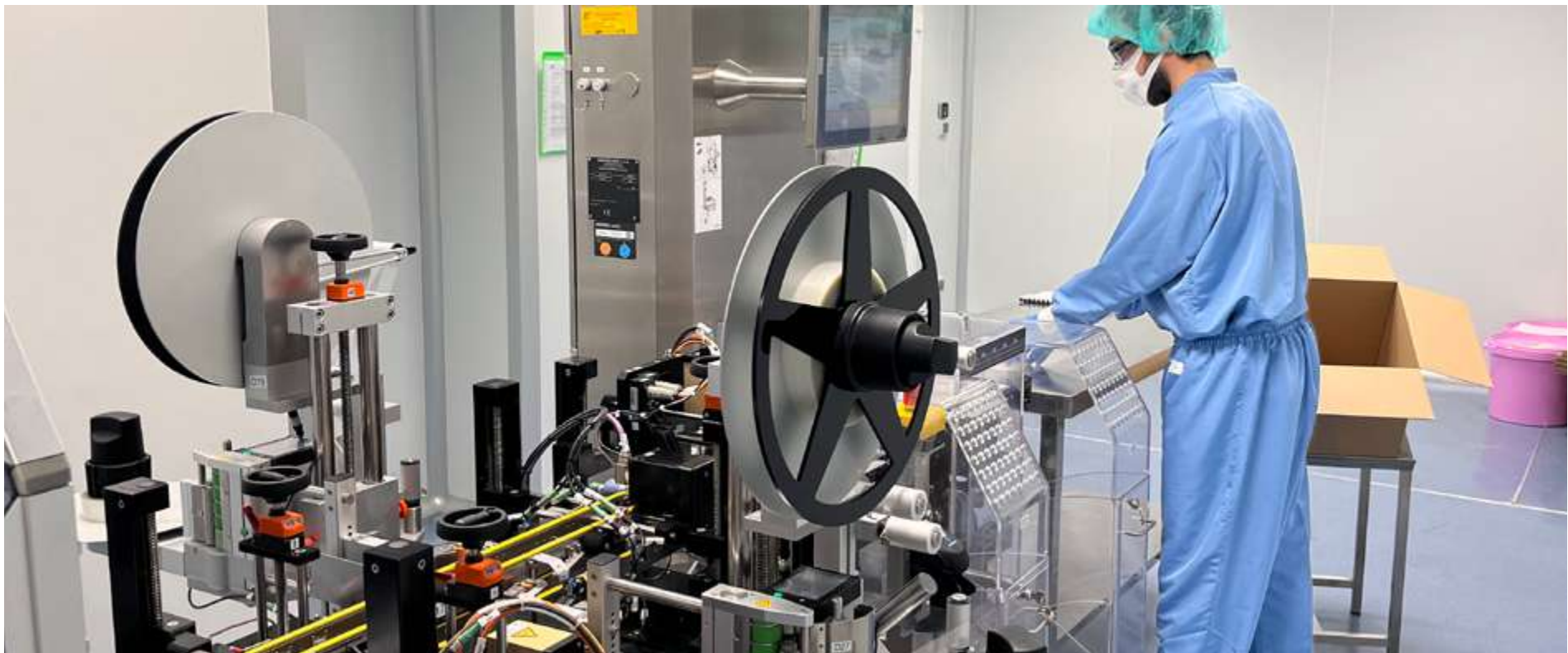
Our professional services in medical devices are not limited to import and distribution; MANA PHARMA also acts as an Authorized Representative for medical device manufacturers from non-European countries, providing regulatory advice.

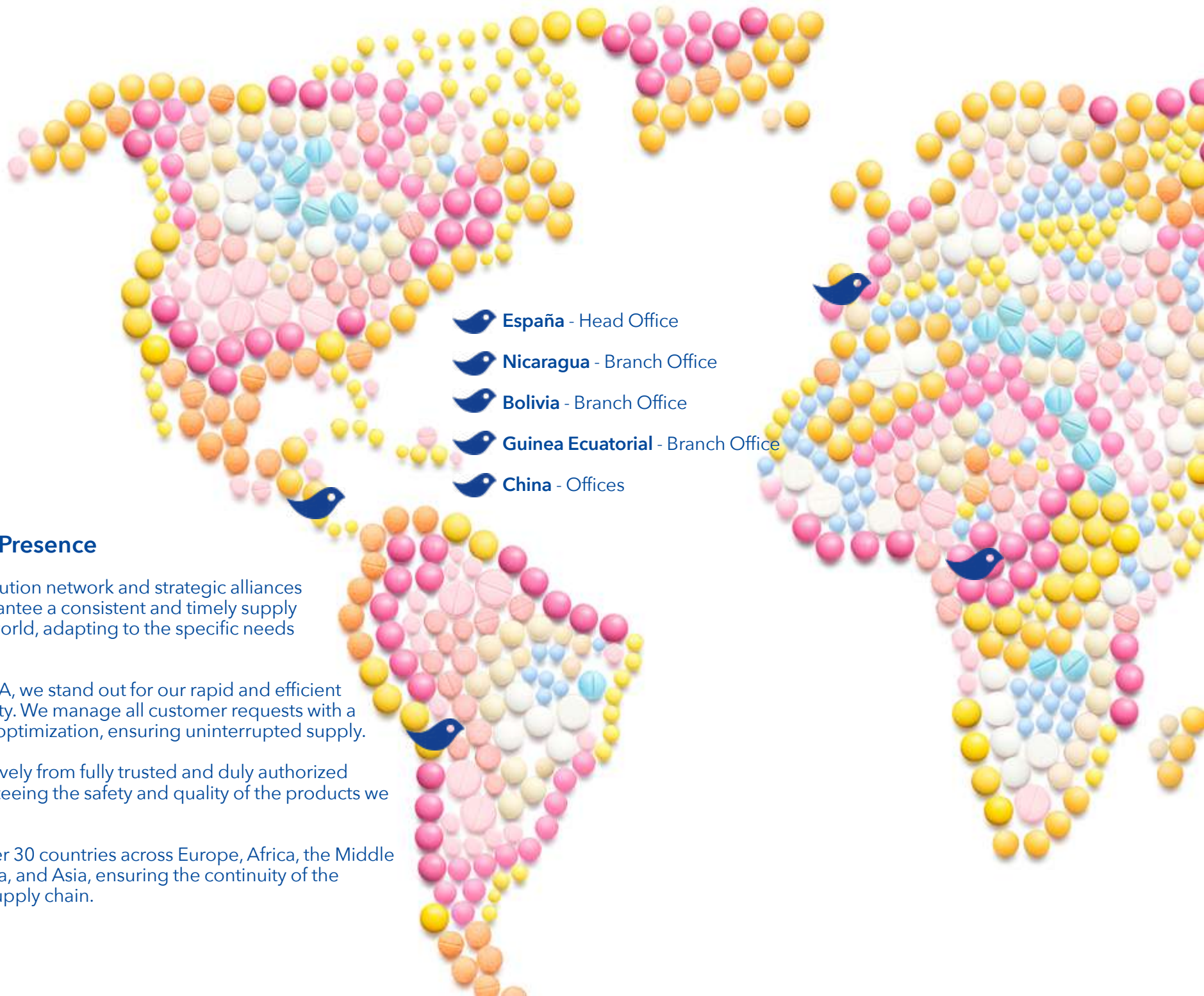
The appointment of an Authorized Representative recognized by the European Commission is mandatory to obtain the CE certificate and market medical devices manufactured in third countries in the European market.

All products and services we offer are guaranteed under the highest quality standards, as MANA PHARMA's operations and services are endorsed by official European health authorities and are certified under:

EN ISO 13485:2016/A11:2021

ISO 9001:2015





-  **España** - Head Office
-  **Nicaragua** - Branch Office
-  **Bolivia** - Branch Office
-  **Guinea Ecuatorial** - Branch Office
-  **China** - Offices

International Presence

Our global distribution network and strategic alliances enable us to guarantee a consistent and timely supply anywhere in the world, adapting to the specific needs of each market.

At MANA PHARMA, we stand out for our rapid and efficient response capability. We manage all customer requests with a focus on process optimization, ensuring uninterrupted supply.

We source exclusively from fully trusted and duly authorized suppliers, guaranteeing the safety and quality of the products we distribute.

We operate in over 30 countries across Europe, Africa, the Middle East, Latin America, and Asia, ensuring the continuity of the pharmaceutical supply chain.



GLOBAL REACH

Activity in Spain

We understand the vital importance of guaranteeing access to medicines in situations where therapeutic options are limited or non-existent. As distributors of Medicines in Special Situations (MSS), we provide pharmaceutical products that are not available on the national market or that are necessary to treat specific conditions requiring urgent and specialized care. These medicines, often difficult to obtain, are supplied under a strict regulatory framework to guarantee their safety and efficacy.

With the required logistical capacity and expertise, we efficiently manage the supply of these medicines to hospitals throughout the country, complying with all regulations and ensuring that patients receive the treatments they need as quickly as possible.

A testament to our excellence in this area is our recognition as a Trusted Importer by the Spanish Agency of Medicines and Medical Devices (AEMPS), which guarantees that our products reach all customers efficiently, even in exceptional circumstances.

Furthermore, thanks to MANA PHARMA's structure, we act as a Local Representative for EU Marketing Authorization Holders (MAHs).

We support MAHs based in EU member states by assisting them in various local areas, including commercialization, pharmacovigilance, distribution, etc.

We work closely with MAHs in their interactions with Spanish regulatory authorities and in the maintenance of product registries in Spain.

FINANCIAL STRUCTURING OF PROJECTS

At MANA PHARMA, we have a specialized financial team dedicated to project structuring, enabling us to provide a critical service for the success of turnkey projects.

We tailor our solutions to our clients' needs, delivering customized financial approaches.

By collaborating with diverse entities and financial institutions, we ensure access to strategic resources and optimized structures that maximize efficiency and profitability.

Our focus is on streamlining all financial aspects of the project, allowing clients to concentrate on their core operations. We offer transparent and reliable services, aiming to build long-term relationships grounded in excellence.

Through continuous evolution, we seek innovative solutions that adapt to the changing demands of the financial landscape.

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We offer specialized financial solutions, guaranteeing the effective and strategic implementation of projects.



A GLOBAL FORCE IN PHARMA

- 85 Minds, 9 Cultures, 1 Mission
- Multidisciplinary Knowledge: Where scientific rigor meets creative problem-solving
- Driven by Values: Responsibility fuels our dedication
- The MANA PHARMA Spirit: Collaboration ignites enthusiasm



*Excellence is not a goal,
it is our standard.*

Companies within the NET PHARMA HUB Ecosystem

Comprising over 30 companies with extensive experience in the sector, we serve the needs of the healthcare industry, foster talent and innovation, and promote a collaborative working methodology.



COMMITTED TO HEALTH, WITHOUT BORDERS



At the heart of our mission lies a fundamental conviction: access to medicine is a universal human right. Every individual, regardless of geographical location or circumstances, deserves the hope and healing that adequate healthcare provides. This certainty drives us to go beyond business; it compels us to act, to care, and to make a difference.

Through over 20 social programs in Africa and South America, we transform this belief into action. Whether through critical medicine donations or targeted financial support, we work side by side with local communities to break down barriers to healthcare access. Every vial delivered, every treatment funded, and every life impacted represents a step toward a fairer and healthier world.

This is not just aid—it is a promise. A promise to listen, to innovate, and to stand by those who need us most. Because when we say “health for all,” we mean it. Together, we do not just change lives; we restore dignity, community by community.



Find more



MANA PHARMA
solidarité



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